



Last year was a very unique one within the boating industry, but it was a positive one for many industry businesses. 2021 is also projected to be a strong year within the industry. The positive industry growth has magnified some challenges particularly in the area of staffing – technicians, riggers, general help, etc. This letter is to ask for your support of the MA Marine Trades Educational Trust initiatives which are focused on helping you fill your open positions and to get more kids introduced to boating and fishing.

As you may know the MMTA Board of Directors founded the Massachusetts Marine Trades Educational Trust (MMTET) in 2003 to attract more young people into careers in the marine trades. The MMTET, a non-profit 501(C)(3) foundation, approved by the IRS, is the caretaker of the William Armstrong Scholarship Awards and the KIDS In Boating Grant awards, which both align with MMTA youth-related educational goals.

The **William Armstrong scholarships** may be given to Massachusetts high school seniors or graduates that are pursuing an education or training at a qualified institute of higher learning, with the intent of entering or continuing to work in the recreational boating industry in Massachusetts. The scholarships awarded may be up to \$1,500 per recipient. On average the MMTET awards approximately \$10,000 to \$15,000 in scholarships on an annual basis.

The MMTET **KIDS in Boating** Grant awards, first introduced in 2017, are used to introduce young people to the boating industry. Since inception, the grant program has awarded over \$35,000 in grants to non-profit youth boating programs.

As an industry professional, you understand how important it is to encourage young people to get involved within our exciting industry. To continue this important work, we rely on donations and ask for your help. To make a donation please send in your tax deductible check payment to:

**Massachusetts Marine Trades Educational Trust**  
**C/O 3A Marine – 316 Lincoln Street**  
**Hingham, MA 02043**

***\*Please indicate on your check or within your return letter if you have a preference in how the funds are allocated between our scholarship and KIDS in boating program.***

Thank you in advance for your consideration and for your past support.

Kind regards,

MMTET Chairman **Ed Lofgren** & MMTET Trustees **Mac Donaldson, Randall Lyons & Paul Jermain**

**Massachusetts Marine Trades Educational Trust**  
316 Lincoln Street ~ Hingham, MA 02043 ~ [www.MassBoatingCareers.com](http://www.MassBoatingCareers.com)